**WINSTON NAME, JR.**

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September 29, 2012

Mrs. Sarah Wellman, Director of Referrals

Valuation Appraisal Entity, LLC.

441 West Limmend Street, Suite 2001

Washington, DC 20024

Dear Mrs. Wellman:

I enjoyed our conversation at the annual southeast regional real estate convention in Alexandria this past month and, as you suggested, I am forwarding my résumé with this letter of interest in joining your organization.

I have 15+ years in the real estate industry. I started out at East Coast Realty, Inc. as a Customer Service Representative and worked my way up to Real Estate Sales Agent and then a Real Estate Appraiser.

*Please consider these select accomplishments:*

* Experience providing appraisals for new construction, agricultural, industrial, and commercial developments and residential dwellings.
* Routinely works with banks and investors developing estimates for cost factors, capitalization and depreciation rates for investment purposes.

I have enclosed my résumé, providing an overview of my experience and qualifications. I will be in the DC area within the next few weeks, and I’d appreciate the opportunity of speaking with you while there. I am available at your convenience and can be reached by phone (404) 323-0907 or email Collins\_Bill@gmail.com.

 Yours truly,

 Winston Name, Jr.